

**Welcome Consultancy**

**Export Incentives & Formalities**

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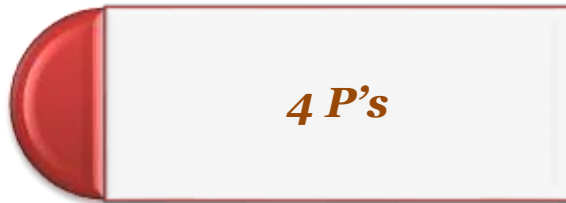
## INTRODUCTION

- ✓ **WELCOME CONSULTANCY**, Mumbai, is a leading consulting firm in the area of Export Incentives and Formalities, active in the marketplace since 2011. Our mission is to provide complex improvement in the level of Government Incentive Schemes and providing consultancy services related to Custom matters.
- ✓ We provide services to exporters to confirm eligible benefit under the various government Schemes for their product and help them for obtaining benefit. We also provide DGFT consultancy, Other Export Related Registrations at a reduced cost for our clients. Our work experience in this industry is more than 10 years and growing on a large scale. Currently We are Working with more than 250+ active Customers.
- ✓ Our operation team has immense knowledge and expertise in DGFT work, administering laws regarding foreign trade and foreign investment in India.



**MISSION**

- ✓ *Our Mission is to formulate and implement Foreign Trade Policy of the Government of India for delivery of efficient and quality services to our clients. We are committed to provide integrated EDI platform for Trade. We are our clients most trusted provider of these professional services by consistently exceeding their expectations and bringing the highest value to each relationship that we have developed.*



- ✓ **Price**  
*We care for your valuable money ,that's why we provide you the best services at the best price. We provide the licenses at the best reasonable rate. Price will vary for different services.*
  
- ✓ **Privacy**  
*You are valuable customer for us. We make sure that we do not share any private information regarding company export data or any other data related to company.*
  
- ✓ **Punctual**  
*We make sure that we give our 100% commitment to deliver our services to our valuable customers/ clients if the Documents provided by them are fully correct.*
  
- ✓ **Pursuance**  
*We keep on updating on a regularly basis regarding export related incentive and also we keep up to date information about the market and provide the correct rates and incentives to our valuable customers /clients.*



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## **SERVICES**

- ✓ [IEC CODE](#) (New & Amendment)
- ✓ [EXPORT INCENTIVS](#) (i.e. [RODTEP](#), [ROSCTL](#), [MEIS](#) & [SEIS](#) Incentives)
- ✓ [EPCG LICENSE](#)
- ✓ [ADVANCE LICENSE](#)
- ✓ [EXPORT HOUSE CERTIFICATE](#)
- ✓ [RCMC APPLICATION](#)
- ✓ [C.O.O \(Certificate of Origin\)](#) Preferential and Non-Preferential.
- ✓ [DIGITAL SIGNATURE](#) – Class 3 & IEC Based.
- ✓ [AD CODE REGISTRATION SERVICES](#)
- ✓ [FSSAI License \(Central and State\)](#)
- ✓ [AEO Registration Service](#)
- ✓ [SIMS Registration Service](#)
- ✓ [HEALTH CERTIFICATE](#)
- ✓ [INTEREST EQUALIZATION SCHEME](#)
- ✓ [REX REGISTRATION SERVICES](#)
- ✓ [ICEGATE REGISTRATION SERVICES](#)



**IEC (Import-Export Code)**

- ✓ *IEC (Import Export Code) registration is required by a person for exporting or importing goods. which is issued by the Directorate General of Foreign Trade (DGFT).*
- ✓ *IEC is known as many names such as importer exporter code, import export code, import export license, import export number, IE code, IEC license, IE license etc.*
- ✓ *You can take IE code in your personal name or Firm or company name. IEC issued to applicant shall be valid for all its divisions/ units/ factories/ branches. IEC is valid for lifetime and there is no need to renew the same.*
- ✓ *DGFT issues the IEC Code upon uploading the required documents and on payment of relevant fees.*



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**EXPORT  
INCENTIVES**

✓ **RoSCTL**

**RoSCTL stands for Rebate of State & Central Taxes Levies.**

The benefit under this scheme is available for apparel/garments (under Chapter 61 and 62) and Made-ups (under Chapter 63) in exclusion of RoDTEP for these Chapters with the rates, as notified by the Ministry of Textiles vide Notification no.14/26/2016-IT (Vol.II) dated 08th March 2019. The Rebate of State and Central Taxes and Levies (RoSCTL) Scheme shall remain in force up to 31st of March 2024 (Refer MOT Notification No. 12015/11/2020-TTP dated 13.08.2021)

✓ **RoDTEP**

**RoDTEP stands for Remission of Duties and Taxes on Export Products.**

It is a new scheme that is applicable with effect from January 1st, 2021, formed to replace the existing MEIS (Merchandise Exports from India Scheme).

The scheme was brought about with the intention to boost exports which were relatively poor in volume previously.

On 17 August 2021, the Central Government notified the RoDTEP scheme rates and guidelines. The notified rates under the RoDTEP scheme for several sectors include the rates at 0.5%, 1.4%, 2.4% and 4%.

- ✓ These script/ license are freely transferrable, so we can sell it easily in the Market OR can use for custom duty of Import shipment.



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## **EPCG LICENSE SCHEME**

- ✓ *This is Scheme which enables an Importer/Exporter (being an export- oriented business) to import capital goods at zero rates of customs duty.*
- ✓ *Export Promotion Capital Goods are capital goods used in the production of goods which are exported to other countries. It includes machinery as well as spares. Hence, to qualify as Export Promotion Capital Goods, the commodity manufactured in India must be exported outside India.*
- ✓ *Further, Second- hand capital goods may also be imported without any restrictions on age under the EPCG scheme.*
- ✓ *EPCG is intended for promoting exports and the Indian government with the help of this scheme offers incentives and financial support to the exporters.*





**ADVANCE  
LICENCE SCHEME**

- ✓ *Under advance authorization Scheme, Exporter can import raw materials and related inputs under 100% duty exemption schemes.*
- ✓ *The importer has to approach DGFT who is the licensing authority under this category.*
- ✓ *Government fixes value addition as per the standard input – output norms. Once you fulfil the export obligation with the licensing authority, you can sell the manufactured products in domestic market.*



**EXPORT HOUSE  
CERTIFICATE**

- ✓ *Star export house is an Indian exporter who has excelled in international trade and successfully achieved certain minimum amount of export performance in Four financial years.*
- ✓ *For granting export house status, export performance is necessary in at least two out of four years. On being recognized as a star export house, the exporter enjoys various benefits and privileges*
- ✓ *Based on the export performance of an exporter, status category is provided as follows:*
  - **One Star Export House:** USD 3 Million Export Performance
  - **Two Star Export House:** USD 25 Million Export Performance
  - **Three Star Export House:** USD 100 Million Export Performance
  - **Four Star Export House:** USD 500 Million Export Performance
  - **Five Star Export House:** USD 2000 Million and above Export Performance



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## **RCMC APPLICATION**

- ✓ *As per the Foreign Trade Policy, exporter is required to get a Registration-cum-Membership Certificate (RCMC) for availing various benefits under the Foreign trade Policy.*
- ✓ *RCMC is only required for Export purpose and not required for Import.*
- ✓ *It is a membership with Export Promotion Council (EPC). EPC is a body under Government of India, which has been given the task of Promoting Exports. This Body organizes various Trade shows, helps Exporting Community with their problems, acts as a connection between Exporting Community and Government.*

## **C.O.O. (Certificate of Origin)**

- ✓ *Certificate of Origin is one of the required documents for import customs clearance in most of the importing countries. Certificate of origin is the document, certifying the origin of country where in the export goods are procured and manufactured originally.*
  - ✓ **Preferential Certificate of Origin**  
*This type of Certificate of Origin is given towards goods that are subject to preferential tariff treatment in the payment of duties. These duties may be a reduction of the normal tariff, or it also may be a complete exemption of the tariffs.*
- Following schemes under which India receives tariff preferences:**
- Generalized System of Preference (GSP):*
  - Global System of Trade Preference (GSTP):*
  - SAARC Preferential Trading Agreement (SAPTA):*
  - Asia-Pacific Trade Agreement (APTA):*
  - India-Sri Lanka Free Trade Agreement (ISFTA):*
  - Indo-Asian Free Trade Agreement*
  - India-Korea Comprehensive Economic Partnership Agreement (CEPA)*
- ✓ *Non-preferential Certificate of Origin: This type of Certificate of Origin states that the goods being exported/imported are not given any preferential tariff treatment and the due duties must be levied upon the goods that are being moved*



**DIGITAL  
SIGNATURE**

- ✓ A *Digital Signature Certificate* is a secure digital key that is issued by the certifying authorities like Capricorn, EMudhra, VSign for the purpose of validating and certifying the identity of the person holding this certificate. Digital Signatures make use of the public key encryptions to create the signatures.
- ✓ A digital signature certificate (DSC) contains information about the user's name, pin code, country, email address, date of issuance of certificate and name of the certifying authority.
- ✓ *Types of Digital Signatures :*
  - *Class III – Income tax filing, ROC, GST filing, Tender filing, Ice gate Registration.*
  - *IEC Based - DGFT has mandated use of Digital Signature Certificates with all electronic documents uploaded on the DGFT site.*



**AD Code  
Registration**

- ✓ *AD (Authorized Dealer Code) is a 14 Digit Numerical code Provided by bank*
- ✓ *You will need to Register an AD Code at Custom Port from where your goods are cleared by Customs. At the time of custom clearance, your Custom House Agent will ask you to provide AD code for that particular Port.*
- ✓ *A registered AD Code for export is essential for custom clearance . If you do not have the AD Code then you will not able to generate Shipping Bill Number which is compulsory for custom clearance. Also if you are eligible for Government benefits, an AD Code registration with Custom will enable you to get the credit directly into your account.*

**FSSAI** (For Export & Import)

- ✓ *It is mandatory to have FSSAI License for Export & Import of food products from India to countries all over the world.*
- ✓ *FSSAI License for Exporters is issued by Central Authority as FSSAI Central License for Exporter kind of business. The FSSAI License for Exports has two sub-types i.e. Manufacturers of food products for export and Exporting traders/merchants.*

## ***AEO Registration Services***

- ✓ *AEO is a trade facilitation scheme for ease of doing business in light of international development, holder of this certificate is entitled for privilege, benefits, exemption and relaxation on account of import and export.*
- ✓ *Business entities who are involved in the international supply chain that undertakes Customs related activity in India can apply for AEO status. The business entity can apply for AEO status irrespective of its size of the business.*
- ✓ *Some of the examples of the business entities that can apply for AEO status are Importers, Exporters, Custom House Agent (CHA), Custodians or Terminal Operators, etc.*



**✓ SIMS  
Registration  
Services**

- ✓ *Steel Import Monitoring System (SIMS) shall require importers to submit advance information in an online system for import of items in the Annex. On submission of online data/information, the system will generate an automatic unique Registration Number. No manual documents are to be submitted to any public authority for this purpose.*
- ✓ *Importer can apply for online registration not earlier than 60th day and not later than 15th day before the expected date of arrival of import consignment. The automatic Registration Number thus granted shall remain valid for a period of 75 days*

## ✓ *Health Certificate*

- ✓ *To certify the quality of food commodities, the scheme for issuance of Health Certificate has been developed by the Government of India. As part of this scheme, the Export Inspection Council of India (EIC) issues the Health Certificate on Consignment wise basis. Health certificate certifies that the food product is fit for human consumption and meets safety standards and other required legislation for exporting.*
- ✓ *According to the Export and Import Policy of Government of India, each export consignment is subjected to obligatory microbiological and other tests by the Government laboratory and has to be accompanied by Health Certificate.*

**✓ Interest  
Equalization  
Scheme**

- ✓ *The government has approved the extension of Interest Equalization Scheme for Pre and Post Shipment Rupee Export Credit up to March 31, 2024 or till further review, whichever is earlier.*
- ✓ *The Interest Equalization Scheme for pre and post shipment rupee export credit is formulated to provide credit to the exporters at competitive rates. The scheme provides for specified interest rate subvention to all Manufacturers & Merchant Exporters (MSME & NON MSME) exporting Under 410 HS line.*

✓ **REX Registration Services**

- ✓ *The REX system is used by European Union ( EU) exporters in the context of some Foreign Trade Agreements (FTAs), in the context of the GSP of the EU and in the context of the Overseas Association Decision.*
- ✓ *The REX IT system has been developed by the European Commission and is made available to the Member States of the EU.*



**ICEGATE  
Registration Services**

- ✓ *ICEGATE helps Exporters, Custom Agents and other individuals of the Customs Department to trace the location of the material and status of the bills.*
- ✓ *ICEGATE Registration is required in order to enable for filling Online Shipping Bills and Bill of Entries and other documents and for this process one needs to have a registered ICEGATE ID.*



*THANK YOU*

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